

**San Diego, California (September 8, 2020)** – Chandler Asset Management strengthens its resources with two new offices and three professionals focusing on serving our clients and supporting firm growth.

**Chandler Asset Management** is pleased to announce that it is enhancing its services to its clients and expanding its business development outreach by opening two new offices and dedicating three professionals with expertise and commitment to providing exceptional client service. **Ryan Tauber, Don Penner, and Aneil Murthy** will serve clients and prospects and present the value that Chandler provides public agencies and institutional clients as a world class leader in fixed income investment management.

**New Office Locations:**

**Chandler-Ventura**

3445 Telegraph Road, Suite 200  
Ventura, CA 93003

**Chandler-Walnut Creek**

2121 North California Blvd. Suite 290  
Walnut Creek, CA 94596



**Ryan Tauber**

*Managing Director of Business Development*

Ryan Tauber is the Managing Director of Business Development and is responsible for leading the sales and marketing functions for the firm, as well as leveraging our past successes to expand our client base into other institutional and public agency opportunities. Ryan assumed his current position as of July 2020.

Ryan brings over 20 years of experience in the financial services industry and has expertise in structuring teams comprised of professionals with diverse skill sets, as well as leveraging technology and developing processes to measure and drive success.

Prior to joining Chandler, Ryan held roles with Morgan Stanley, Bank of America, and Union Bank where in addition to business development, his responsibilities included directing both strategy and risk related functions. Ryan will be based out of the firm's new Ventura office and can be reached at [rtauber@chandlerasset.com](mailto:rtauber@chandlerasset.com).



**Don Penner**

*Director of National Accounts*

Don Penner joined Chandler in 2010 and previously served as Director of Business Development. After successfully leading sales and relationship management efforts, building a team of service professionals, and implementing many processes and procedures that served as metrics for the firm's success, Don's role transitioned to Director of National Accounts. In this new role, Don leverages his deep knowledge of Chandler's investment products and national sales background. His responsibilities include developing the firm's national account strategies, and expanding Chandler's client base in

**Fundamentals Supported:**

We have identified two fundamentals in particular that relate to this announcement:

- **Be Relentless about Improvement**
- **Look Ahead and Anticipate**

Chandler is guided by 27 fundamentals that serve as a roadmap for our business and promote our culture of integrity. For more information about all 27 fundamentals, please click [here](#).

institutional, public agency, sub-advisory and adviser-driven markets. Don will be based out of the firm's new Walnut Creek office, and can be reached at [dpenner@chandlerasset.com](mailto:dpenner@chandlerasset.com).



**Aneil Murthy**  
*Relationship Manager*

Aneil (Neil) Murthy joined the firm in 2020 with 11 years of experience in finance servicing public agency and institutional clients. Neil's area of focus is on the development of client relationships in the public sector and he serves as a Relationship Manager for existing clients throughout Northern California. Neil will also build relationships and introduce the firm's strategies as a solution to public agencies that need comprehensive investment management aligning with their objectives of having access to cash without undue risk to principal, as well as increasing investment returns.

Prior to joining Chandler, Neil was a Relationship Manager for BNY Mellon Corporate Trust's Public-Not-For-Profit segment ensuring satisfaction for the bank's high value clients and seeking out new opportunities. Neil also worked for The Hartford Financial Services and served in a variety of client facing roles.

Neil is a graduate of the University of Connecticut with a B.A. in Political Science and earned an M.B.A. from Post University. Neil will be based out of the firm's new Walnut Creek office, and can be reached at [amurthy@chandlerasset.com](mailto:amurthy@chandlerasset.com).

"We are delighted to welcome Ryan and Neil to the Chandler Team and excited to have Don introduce our services to a broader audience," states **Martin Cassell, CFA, CEO and Chief Investment Officer**. "These actions will help Chandler continue to provide the exceptional level of service and performance our clients experience, as well as embody the firm's fundamentals that are so engrained in our culture."

---

### About Chandler

Since 1988, Chandler Asset Management has specialized in the management of fixed income investments for risk-conscious clients. Chandler's mission is to provide fully customizable, client-centered portfolio management that preserves principal, manages risk and generates income for our clients. We strive to "earn the trust of every client, every day". As of June 30, 2020, Chandler manages \$20.8 billion in firm-wide assets.

For questions or to learn more about Chandler Asset Management and our investment management strategies, please visit [www.chandlerasset.com](http://www.chandlerasset.com), or contact **Ryan Tauber, Managing Director of Business Development** directly at (805) 890-9120, toll free (800) 317-4747 or via email at [rtauber@chandlerasset.com](mailto:rtauber@chandlerasset.com).